



iApps & Oracle Solution iEstate - Property Management on Cloud

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ORACLE

**Gold
Partner**
Cloud Standard

iEstate Property Management on Cloud



iEstate is built using Oracle latest Cloud technology Platform to help Property Developers and Construction companies with a nearly out-of-box solution fitment for easy and quick implementation of a total solution for their business. The solution thus offers:

Low total cost of ownership

Centralized & Standardized solution with Industry best practices

Low risk to ongoing business operations during the project

Industry Solutions Implementation Method

Out of the box Property and Real Estate business flows

Rapid delivery of benefits

Aggressive time frame for Design & subsequent phases

Oracle iEstate Property Sales & Leasing Functions

- CRM and Social Driven Sales Management
- Property Master & Availability
- Manage Release/Un-release of Units/ Property for sale (with time limits)
- Property-Advance Booking/Waitlist management
- Property Registration Process
- Title Transfer/Cancellation with approvals and history
- Price list management with history
- Fixed or Area based price calculation
- Quoting with Approvals and history
- Admin/Cancellation fees integrated with AR
- Sales Commissions – Salesmen and Brokers/Agents
- Collections
- PDI- Pre delivery Inspection
- Payment schedules and milestone based billing
- Information on Finance/Mortgage options
- Tenant Waitlist Management
- Reservation
- Fit out Process
- Commissions to leasing Agents
- Portal based leasing, Integrated with GIS Solutions
- Leasing
- Provision to enter Rights, Obligations, and Options agreed with the client.
- Alerts informing the users about the Milestone events
- Edit and Amendment of lease
- Track History of Amendments
- Lease Billing

Oracle Real Estate Solution leverage the native functionality of Oracle cloud Solutions such Oracle Fusion Financials, Procurement, Projects, HCM , Fusion CX Sales and Eloqua with Property Industry solution built over Oracle Platform as Service. The Solution helps to stream line property sales and construction business and reduces overhead / risk of errors while maintaining and management of property sales and other related functions.

